# MINDFOOD Media Kit 2017

## **MINDFOOD**



**MAGAZINE** 



**DIGITAL**WEBSITE
EDM
iPAD



FACEBOOK
INSTAGRAM
TWITTER
PINTEREST



BESPOKE CONTENT CREATION



iNDFOOD is an integrated media brand, delivering local and international content across a range of platforms. Smart Thinking is at the core of MiNDFOOD, attracting a highly engaged consumer, with a high disposable income and varied interests. MiNDFOOD's editorial pillars of Think, Health, Community, Beauty & Style, Décor & Travel and Food & Drink, engage the reader and introduce a world of intelligent content. MiNDFOOD's dedicated audience can be reached across a range of multimedia platforms. MiNDFOOD offers advertisers fully integrated campaigns, targeted and tailored for specific brands, products and reach.





# Reader Profile

30-59

**YEARS OF AGE** 

CORE DEMOGRAPHIC

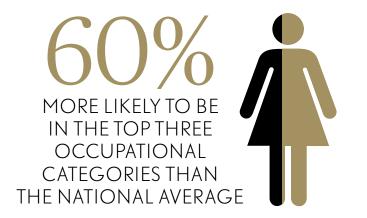
67%

OF MINDFOOD READERS OWN THEIR OWN HOME



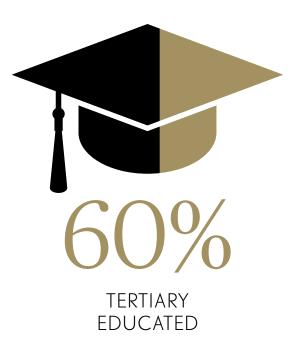
\$114K

AVERAGE ANNUAL INCOME



46%

READERS HAVE CHILDREN LIVING AT HOME



58%

ARE MORE LIKELY TO BE THE MAIN HOUSEHOLD SHOPPER THAN THE NATIONAL AVERAGE

Source: Nielsen Media CMI July 2015 - June 2016



# Magazine

# Magazine

iNDFOOD Magazine frequency is 11 issues per year (plus biannual titles, MiNDFOOD STYLE, and MiNDFOOD DÉCOR, in the New Zealand marketplace). Ranged nationally across all supermarket, newsagents and airport stores, MiNDFOOD magazine has almost 20% of its circulation in subscriptions. Printed on thick 118gsm paper stock and a 350gsm cover stock, the magazine welcomes readers with a beautiful design, using images that jump off the page. There is a section of matte stock at the back for all the puzzle and colouring-in pages. The cover is a satin stock, and as readers have said "When I first open up MiNDFOOD I find myself stroking the cover, I just love the feel of it." The magazine engages the reader through a clean, modern design and journalism that makes readers think about their own lives and those around them. International and local content gives the reader the best in Smart Thinking.







NEW ZEALAND

38,188

AUDITED CIRCULATION

241,000

READERSHIP

AUSTRALIA

65,000

MONTHLY PRINT RUN

### Circulation Channels

RETAIL 62%

**SUBSCRIPTIONS 22%** 

**HOTELS 5%** 

PROMOTIONAL 5%

SALONS 3%

**AIRPORT LOUNGES 3%** 

# Chapters

MiNDFOOD content is broken down into different chapters much like a book, so readers can easily navigate their way through the magazine, and know where to find their favourite sections. A tear-out bookmark is included in every issue, to be used with the magazine or elsewhere.



### CHAPTER 1: THINK

Connecting our readers to the latest global ideas and news, including a Smart Thinking opener, World Watch (amazing images from around the world) and the cover story, featuring well-known identities doing things differently.



**BOOKMARK** 

Each issue includes a collectable bookmark with an inspirational quote.



### CHAPTER 2: COMMUNITY

Focusing on culture, the arts, global issues and the environment, this section opens with the news-based Smart Thinking community pages, followed by an in-depth feature and then "My Story", a first-person piece from a reader about their life. Book Club introduces our readers to new fiction and non-fiction books each month.



### CHAPTER 3: HEALTH

These Smart Thinking pages include reports on latest research, while an in-depth feature takes a closer look at a particular issue. Our resident psychologist looks at topics relating to mental health such as trust and connection, while "Smart Eating" considers different ailments and the foods that help keep them at bay. On the fitness pages, personal trainers illustrate how to do exercises that relate to everyday problems.



#### CHAPTER 4: BEAUTY & STYLE

This chapter opens with a short piece on a beauty muse, trend or new product, followed by "Most Wanted", a round-up of new products, and a themed beauty shoot looking at fragrances, lip products etc. Our beauty feature reports on topics such as buying products online or the latest in anti-ageing technology. An industry interview is an opportunity to put a face to a particular brand while offering practical ideas to readers.



#### CHAPTER 5: DÉCOR & TRAVEL

Content in this chapter ranges from trends in travel and home décor, to new hotels, tours and homewares. "Keeping it Local" is a guide from a local perspective, while the travel feature gives an in-depth look at one destination. Our new "Décor Update" section is a themed page of the latest, and our favourite, homewares, furniture and designers. The house feature takes a look inside inspiring homes around the globe.



#### CHAPTER 6: FOOD & DRINK

MiNDFOOD is known for its original recipes and feature-length stories that introduce the producers that supply organic produce. Following the Smart Thinking opener filled with news items, three main sections provide recipes: "In Season", based on produce available at the time the issue is out; "Weekly Menu" with recipes for every day of the week; and "Whole Kitchen", a step-by-step guide on how to make a recipe from scratch.



#### CHAPTER 7: THINK AGAIN

This section provides colouring-in, puzzles and sudoku. Readers have an opportunity to submit non-fiction writing for our "Short Story" competition, while the "Smart Thinker" page is a profile of people who are doing amazing things around the world. The MiNDFOOD Extra (NZ only) and competition pages provide a platform for advertisers to introduce new products to readers.

## Magazine Features Calendar, Dates & Deadlines

ISSUE	ON SALE NZ	ON SALE AU	FEATURES	ADVERTORIAL BOOKING & MATERIAL DEADLINE	DISPLAY ADVERTISING BOOKING DEADLINE	DISPLAY ADVERTISING MATERIAL DEADLINE	CANCELLATION DEADLINE
MARCH 2017  *NOTE: FROM MARCH 2017 THE MAGAZINE PAGE SPECIFICATIONS HAVE BEEN UPDATED	6 FEBRUARY 2017	9 FEBRUARY 2017	FUTURE BEAUTY, EASTER	28 DECEMEBER 2016	11 JANUARY 2017	13 JANUARY 2017	16 DECEMBER 2016
APRIL 2017	6 MARCH 2017	9 MARCH 2017	9TH BIRTHDAY SPECIAL	26 JANUARY 2017	9 FEBRUARY 2017	11 FEBRUARY 2017	14 JANUARY 2017
MiNDFOOD STYLE AW17	20 MARCH 2017	N/A	FASHION & BEAUTY	9 FEBRUARY 2017	23 FEBRUARY 2017	25 FEBRUARY 2017	28 JANUARY 2017
MAY 2017	3 APRIL 2017	6 APRIL 2017	FUTURE HEALTH TRENDS	23 FEBRUARY 2017	8 MARCH 2017	10 MARCH 2017	11 FEBRUARY 2017
JUNE 2017	1 MAY 2017	4 MAY 2017	YET TO BE ANNOUNCED	22 MARCH 2017	5 APRIL 2017	7 APRIL 2017	10 MARCH 2017
MINDFOOD DÉCORW17	15 MAY 2017	N/A	HOME & LIVING	7 APRIL 2017	21 APRIL 2017	23 APRIL 2017	26 MARCH 2017
JULY 2017	5 JUNE 2017	8 JUNE 2017	EDUCATION	26 APRIL 2017	10 MAY 2017	12 MAY 2017	14 APRIL 2017

## Magazine Features Calendar, Dates & Deadlines Continued

ISSUE	ON SALE NZ	ON SALE AU	FEATURES	ADVERTORIAL BOOKING & MATERIAL DEADLINE	DISPLAY ADVERTISING BOOKING DEADLINE	DISPLAY ADVERTISING MATERIAL DEADLINE	CANCELLATION DEADLINE
AUGUST 2017	3 JULY 2017	6 JULY 2017	FOOD SPECIAL	24 MAY 2017	7 JUNE 2017	9 JUNE 2017	12 MAY 2017
SEPTEMBER 2017	7 AUGUST 2017	10 AUGUST 2017	NEW ZEALAND SPECIAL	28 JUNE 2017	12 JULY 2017	14 JULY 2017	16 JUNE 2017
OCTOBER 2017	4 SEPTEMBER 2017	7 SEPTEMBER 2017	CRUISE SPEICAL	26 JULY 2017	9 AUGUST 2017	11 AUGUST 2017	14 JULY 2017
MINDFOOD STYLES/S17	18 SEPTEMBER 2017	N/A	FASHION & BEAUTY	9 AUGUST 2017	23 AUGUST 2017	25 AUGUST 2017	28 JULY 2017
NOVEMBER 2017	2 OCTOBER 2017	5 OCTOBER 2017	HEALTH & WELLBEING	23 AUGUST 2017	6 SEPTEMBER 2017	8 SEPTEMBER 2017	11 AUGUST 2017
DECEMBER 2017	6 NOVEMBER 2017	9 NOVEMBER 2017	Christmas & Christmas COOKBOOK	27 SEPTEMBER 2017	11 OCTOBER 2017	13 OCTOBER 2017	16 SEPTEMBER 2017
MINDFOOD DECORS/S18	27 NOVEMBER 2017	N/A	HOME & LIVING	23 AUGUST 2017	6 SEPTEMBER 2017	8 SEPTEMBER 2017	11 AUGUST 2017
JANUARY/ FEBRUARY 2018	26 DECEMBER 2017	22 DECEMBER 2017	SUMMER, PLUS FUTURE TRENDS	9 NOVEMBER 2017	23 NOVEMBER 2017	25 NOVEMBER2017	28 OCTOBER 2017

## **Magazine Advertising Rates**

ADVERTISEMENT	RATE
DOUBLE PAGE SPREAD	\$14,750
FULL PAGE PREMIUM	\$8,600
FULL PAGE	\$7,500
HALF PAGE (H/V)	\$4,300
THIRD PAGE (H/V)	\$2,860
INSIDE FRONT COVER, DPS	\$17,700
OUTSIDE BACK COVER	\$9,000

Rates exclude GST and are in NZD

Co-created content and advertorials will be quoted separately















# Digital

MINDFOOD.COM + E-NEWSLETTER + iPAD + MINDFOODTV + MINDFOOD RADIO

# MiNDFOOD.com



Of the monthly women's lifestyle magazines in New Zealand, MiNDFOOD has the highest online audience

Nielsen CMI Fused Q4 14-Q3 15 TV/Online (November 2015)

Smart Thinking content is produced across the MiNDFOOD media platforms throughout the day to offer readers a stimulating and interactive extension to the magazine. In addition to editorial, mindfood.com features a range of galleries, videos and podcasts. A rich media experience adds an extra dimension in bringing brands to the MiNDFOOD audience. Mindfood.com offers a mobile compatible site.

ADVERTISEMENT	RATE
LEADERBOARD (on homepage or specific category page)	\$50 cpm
MREC (on homepage or specific category page)	\$50 cpm
SKINS (homepage only)	\$90 cpm
100% share of voice	\$120 cpm

#### **iPAD DEADLINES**

Material is required 3 business days prior to advertisement going live.

- Prices exclude GST.
- Minimum 10,000 page impressions bookings.
- URL link through to nominated website.
- Advertisement can be animated.

348,791
PAGE VIEWS PER MONTH

95,394 Users per month

2.11
Pages per session

2.26mins
Average time on site

Statistics from January 2016

# E-Newsletter

MiNDFOOD sends out 360,000+ e-newsletters each week to an ever increasing opt-in database. Advertising is available across these e-newsletters. E-newsletters allow us to drive exposure to a brand campaign instantly and drive traffic to nominated websites.

MiNDFOOD Daily Recipe

30K+

EVERY DAY
SUBSCRIBERS

16.48%

**OPEN RATE** 



MiNDFOOD Style & MiNDFOOD Décor

15K+
weekly
SUBSCRIBERS

16.32%

OPEN RATE



ADVERTISEMENT	RATE
DAILY RECIPE E-NEWSLETTER LEADERBOARD OR MREC	\$750
WEEKLY E-NEWSLETTER LEADERBOARD OR MREC	\$750
STYLE & DÉCOR E-NEWSLETTER LEADERBOARD OR MREC	\$750

- Prices exclude GST.
- Deadlines Material is required two weeks prior to advertisement going live.

360,000+

E-NEWSLETTERS SENT EACH WEEK

MiNDFOOD Weekly

45K+

**SUBSCRIBERS** 

12.47%

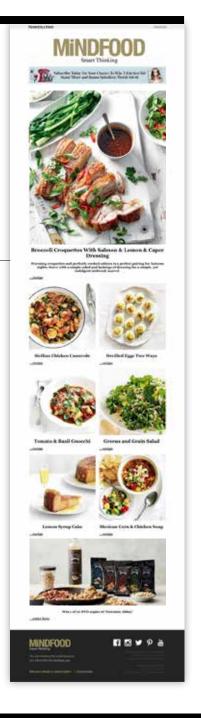
OPEN RATE

### MAILED

M: Weekly Menu Planner

W: Health Update

F: News Round-Up



# **iPAD**

### Swipe Your Way to Smart Thinking

Launched in 2012 and awarded the Best App two years running by the Apple Store, the MiNDFOOD app provides a platform that perfectly integrates MiNDFOOD content. In addition to editorial, the app is a media rich experience, with video, podcasts and galleries embedded throughout. There are opportunities for app sponsorship through integrated advertising campaigns.

#### **iPAD RATES**

Full Page only – \$1000 + GST.

#### **iPAD DEADLINES**

Same as print deadlines, please refer to page 7.

99,439
TOTAL APP DOWNLOADS

2485

ISSUE DOWNLOADS PER MONTH



CHAPTER ONE THINK



CHAPTER TWO
COMMUNITY



CHAPTER THREE
HEALTH



CHAPTER FOUR BEAUTY & STYLE



**CHAPTER FIVE** DÉCOR & TRAVEL



**CHAPTER SIX** FOOD & DRINK



# Social Media

FACEBOOK + INSTAGRAM + TWITTER + PINTEREST









READER PROFILE MAGAZINE **CHAPTERS** DIGITAL SOCIAL CONTENT **OVERVIEW** SPECS



# Social Media



iNDFOOD manages a suite of highly dynamic and fast-growing social media platforms, used to drive traffic to mindfood.com and spotlight news relating to the core MiNDFOOD pillars. All staff at MiNDFOOD are involved across the range of social media platforms, bringing the best and most relevant content and showcasing client products, new information and updates. MiNDFOOD consumers are active participants and are engaged with content, commenting, liking and sharing with their own communities.

#### **SOCIAL MEDIA RATES**

\$2800 + GST (includes 1x Facebook post and 1x Instagram post).

#### **SOCIAL MEDIA DEADLINES**

Material is required 5 days prior to activity being posted.



# 280K

#### **FOLLOWERS**

#### **FACEBOOK**

facebook.com/mindfoodmag
The MiNDFOOD Facebook
page is a highly dynamic
distributor of content. Articles
that go live on mindfood.com
get posted on the MiNDFOOD
Facebook page.



# 14.5K

#### **FOLLOWERS**

#### **INSTAGRAM**

@mindfoodmag

Daily posts featuring photography from around the world, as well as recipe images and inspirational quotes.



6.7K

**FOLLOWERS** 

#### **TWITTER**

@mindfood\_mag
Official tweets on the latest happenings at MiNDFOOD magazine and website.



2.7K

#### **FOLLOWERS**

#### **PINTEREST**

pinterest.com/mindfoodmag Vision boards to inspire MiNDFOOD readers.



# Content

ADVERTORIALS • MINDFOOD EXTRA • VIDEO CREATION • RECIPE DEVELOPMENT PRODUCT PLACEMENT • COMPETITIONS

# **Custom Video Creation**

Generating engaging, Smart Thinking content, which includes how-to material, from the source, Q&As and recipes. MiNDFOOD creates the content and the video, this can be pushed out through the MiNDFOOD channels and/or used by the client independently. MiNDFOOD channels include mindfood.com, Facebook, YouTube as well as our weekly e-newsletters (please refer to rates).

#### MINDFOOD COOKING DEMO



7,344,066

249,000

750

26 DECEMBER 2015

#### MINDFOOD FROM THE SOURCE



1,689,769

40,000

SHARES

89

13 JANUARY 2016

#### MINDFOOD HOLLYWOOD INTERVIEWS



**REACH** 

169,383

VIEWS

13,900

SHARE

3

2 MARCH 2016

#### **CUSTOM VIDEO RATES**

Please contact your account manager for rates, which are POA.

#### **DEADLINES**

TBA, dependent on activity, location etc.

### Hollywood Foreign Press

There are multiple opportunities where products can be seamlessly integrated into editorial content, both through the MiNDFOOD magazine and the MiNDFOOD digital and social multimedia platforms. For example:

MiNDFOOD is part of the Hollywood Foreign Press with our LA-based writer Michele Manalis, who since launch has written exclusively and interviewed the celebrities you see on the MiNDFOOD cover. MiNDFOOD not only interviews a range of celebrities each month but also videos them on MiNDFOOD TV. There is opportunity for clients to work alongside MiNDFOOD with these interviews.



# Recipe Development

Recipes are created by MiNDFOOD's Food Director and are triple tested. Recipes showcase the client's products and inspire readers to engage with MiNDFOOD and the client's brands. Recipes can be used independently of MiNDFOOD or the client can pay to feature the recipe in an issue of MiNDFOOD, on mindfood.com, in an E-newsletter and/or through the MiNDFOOD social media channels. Recipe development is POA. Clients can choose recipe only, or with images and accompanying video.



#### **RECIPE DEVELOPMENT RATES**

Please contact your account manager for rates, which are POA.

**DEADLINES** 

**TBA** 





VITAMIX

SUNRICE







KITCHENAID

# Integrated Campaigns

MiNDFOOD generates bespoke content and integrates the material across multiple platforms. Producing content across a variety of mediums enables integrated campaigns a wider audience reach with broad appeal across different communities.

### Case Study: Silver Fern Farms



#### **MAGAZINE**

Produce print content with integrated digital and social elements, including Cooking with Michelle and Home Cook of the Year consumer recipe competition.















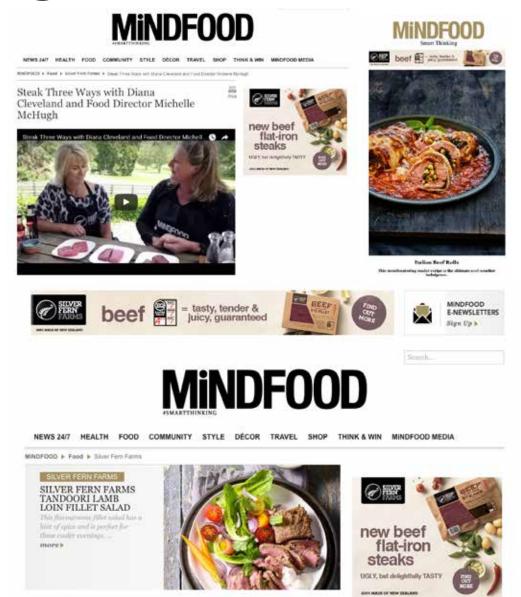
**SOCIAL** Utilise social media as a distributor of digital content from mindfood. com, driving content engagement and reach.







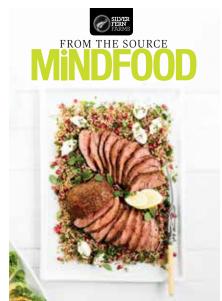
**DIGITAL** House multi platform content within a sponsored portal on mindfood.com, including videos, recipes and competitions, as well fortnightly E-Newsletters.





**CONTENT** Generate a range of content, including exclusive interviews, bespoke branded products, recipe development and more.







### **ADVERTORIALS**

MiNDFOOD creates bespoke solutions for clients and can create any style of advertorial to meet your campaign objectives. The look and feel can range from editorial to straight branding. Advertorials are a perfect way to integrate with a particular issue's editorial to achieve cut through to the reader.





#### **ADVERTORIAL RATES**

Based on the equivalent size advertising rates (please refer to page 7) plus an additional fee for copy creation/editing and page design. POA.

#### **DEADLINES**

Advertorial deadlines are outlined on page 7.

### MINDFOOD EXTRA

Our portfolio of advertisers brings you the best buys this month. The MiNDFOOD Extra page in the magazine is divided into sections. Each placement includes a product description, a product image and company website.



#### MINDFOOD EXTRA RATE

\$1200 + GST

#### **DEADLINE**

Same as advertorial deadlines, please refer to page 7.

# Competitions

### Competitions

MiNDFOOD hosts a range of competitions each month featuring in the magazine and online. Competition entries average approximately 1300 per competition.

#### **SUBS CLUB**

Included in the magazine at the front of the book and also across a double page spread, as well as being included in all digital subscription marketing at mindfood.com and the MiNDFOOD e-newsletter.

#### **INSTA PRIZE**

Promoted in the magazine across a full page. Each month we encourage readers to share images inspired by the latest issue of MiNDFOOD. We offer a prize to our favourite Instagram each month, which we publish in the magazine.

#### **PLAY & WIN**

Promoted on a full page in the magazine, with an individual competition listing and entry mechanism hosted on mindfood.com and included in e-newsletters.

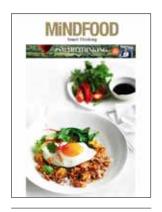
### E-NEWSLETTER SIGN-UP PRIZE

Included in the magazine at the front of the book and across all digital marketing to promote e-newsletter subscriptions. We promote monthly prizes to drive sign up.









### **Product Placement**

There are multiple opportunities where products can be seamlessly integrated into editorial content both through the MiNDFOOD magazine and the MiNDFOOD digital and social multimedia platforms. For example:

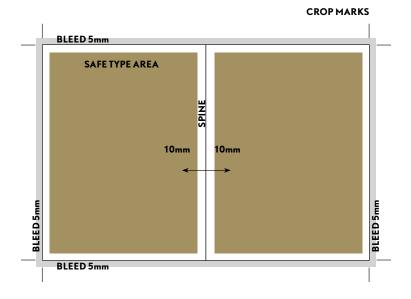
Physical product placement can be implemented through numerous events, dinners and exhibitions. MiNDFOOD hosts a range of bespoke reader events and dinners, as well as being involved in and sponsoring exhibitions and events throughout the year. If you would like your products to be considered for inclusion in the MiNDFOOD gift bags. Please contact your account manager to discuss.



- Monthly wine page
- Competitions
- Fitness shoots
- Book Club page
- Smart Thinker
- In fashion and beauty shoots
- Wine matching with recipes
- Brand mentions in recipe ingredient lists
- The MiNDFOOD Smart Thinking pages at the beginning of each chapter

# MiNDFOOD Specs

### Magazine



#### **DOUBLE-PAGE SPREAD**

Trim: 420mm x 275mm Safe Type: 400mm x 265mm With Bleed: 430mm x 285mm

#### **FULL PAGE**

Trim: 210mm x 275mm Safe Type: 200mm x 265mm With Bleed: 220mm x 285mm

#### HALF-PAGE VERTICAL

Trim: 100mm x 275mm Safe Type: 90mm x 265mm With Bleed: 110mm x 285mm

#### HALF-PAGE HORIZONTAL

Trim: 210mm x 133mm Safe Type: 200mm x 123mm With Bleed: 220mm x 143mm

#### THIRD-PAGE VERTICAL

Trim: 65mm x 275mm Safe Type: 55mm x 265mm With Bleed: 75mm x 285mm

#### THIRD-PAGE HORIZONTAL

Trim: 210mm x 88mm Safe Type: 200mm x 78mm With Bleed: 220mm x 98mm

### **Digital**



#### **LEADERBOARD**

728 x 90, jpeg, animated GIF

#### **MOBILE LEADERBOARD**

320 x 50, jpeg, animated GIF

#### **MREC**

300 x 250, jpeg, animated GIF, max file size is 50kb **SKINS (WEBSITE ONLY)** -

Supply 2 separate files, each one to be, 460w x 1200h, jpeg, animated GIF, Max file size 80-100 kb

#### **SKIN SAFE SPACE**

140px in from the edge of content area. This is the space that will be viewed on all browsers.

#### SKIN FILLER SPACE

320px of the skins width filler space.

How much of this space will be viewed will depend on the browser. Try to avoid putting any text in this area, just an image.

#### iPAD

Full Page only – 2048 x 1536 pixels – supplied as a PDF.

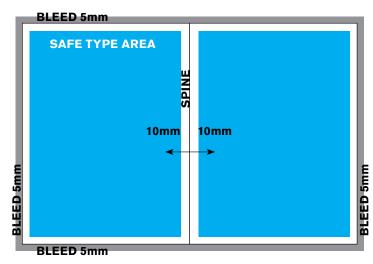
### SOCIAL MEDIA & CONTENT:

Please supply images in a jpeg, rr tiff. File minimum 5MB. Please supply logos in vector eps or .ai files.

# MiNDFOOD Specs – from March 2017

### Magazine

#### **CROP MARKS**



#### **DOUBLE-PAGE SPREAD**

Trim: 450mm x 297mm Safe Type: 440mm x 287mm With Bleed: 460mm x 307mm

#### **FULL PAGE**

Trim: 225mm x 297mm Safe Type: 215mm x 287mm With Bleed: 235mm x 307mm

#### HALF-PAGE VERTICAL

Trim: 112mm x 297mm Safe Type: 102mm x 287mm With Bleed: 122mm x 307mm

#### HALF-PAGE HORIZONTAL

Trim: 225mm x 148mm Safe Type: 215mm x 138mm With Bleed: 235mm x 158mm

#### THIRD-PAGE VERTICAL

Trim: 83mm x 297mm Safe Type: 73mm x 287mm With Bleed: 93mm x 307mm

#### THIRD-PAGE HORIZONTAL

Trim: 225mm x 99mm Safe Type: 215mm x 89mm With Bleed: 235mm x 109mm

### **Digital**



#### **LEADERBOARD**

728 x 90, jpeg, animated GIF

#### **MOBILE LEADERBOARD**

320 x 50, jpeg, animated GIF

#### **MREC**

300 x 250, jpeg, animated GIF, max file size is 50kb **SKINS (WEBSITE ONLY)** -

Supply 2 separate files, each one to be, 460w x 1200h, jpeg, animated GIF, Max file size 80-100 kb

#### **SKIN SAFE SPACE**

140px in from the edge of content area. This is the space that will be viewed on all browsers.

#### SKIN FILLER SPACE

320px of the skins width filler space. How much of this space will be viewed will depend on the browser. Try to avoid putting any text in this area, just an image.

#### iPAD

Full Page only – 2048 x 1536 pixels – supplied as a PDF.

### SOCIAL MEDIA & CONTENT:

Please supply images in a jpeg, or tiff. File minimum 5MB. Please supply logos in vector eps or .ai files.